

# MOTAWE SOLIMAN

2017

39 ahmed shawky street, suez, Egypt  
**Mob.** cell: +201222478125  
**Email:** [dynamicsuez@yahoo.com](mailto:dynamicsuez@yahoo.com)

## PERSONAL DATA

Date of Birth Septemper,14 -1949  
 Languages Arabic , English.  
 Passport 5227125 issued at Amman Jordan, Date of issue 3/9/2009

## OBJECTIVE

Seeking Senior Management position in Energy/Oil & Gas/Manufacturing/ Construction and EPC sector to deliver leadership excellence and contribute to organizational success

- Strategic Planning
- Business Development
- Market Mapping & Penetration
- Market Intelligence
- Project Management
- Erection & Construction
- Planning, Proposal & Procurement
- Project Estimation
- Material & Manpower Management
- Techno-commercial Sales& Negotiations
- Sub-Contractor selection
- Safety Management
- Heath Safety & Environment
- Resource optimization
- Budget Development
- Performance management
- Human Resources Management
- Dynamic Leadership

## EDUCATION

- B.SC . Electrical Engineering with Excellent evaluation | 1973

## QUALIFICATIONS

- Dedicated, Hardworking result oriented professional 35 years of experience in successfully executing multi-million dollars projects in Oil & Gas sector.
- As a Chairman assistant for Egyptian Natural Gas Company (GASCO) which is managing the Natural Gas Networks in Egypt, Through this position and before, I have built relationships with key persons in Oil & Gas industry in Egypt. Recognized for extensive knowledge on worldwide Oil and Gas markets, technologies, industries, project, contractors, suppliers, manufactures, etc:
  - Capable of identifying strategic opportunities and enabling mission critical business.
  - Can drive positive change, execute plans that improve revenue and profit.
  - Enthusiastic problem solver with keen ability to rapidly assess diverse situational challenges, develop appropriate action plans and lead team towards success.
  - Accomplished senior manager with an ability to keep focus on big picture while attending to detail.
  - Receptive to new ideas, eager to learn and reflect on activities and actions, with good organizational and leader skills.
  - Effective communicator who seeks positive resolution to problems through active listening and commitment to integrity.
  - Proactive by natural-like to make up challenging tasks and accomplishing the same with commitment and sincerity.
  - Possessing Ethical Compliance-based stance that natures respect and supports healthy growth and profit with a commitment towards building outstanding workplaces and performance driven organizations.

## CAREER HIGHLIGHTS

**COMPANY: JORDANIAN EGYPTIAN FAJR COMPANY (JORDAN)**

- Successfully achieved Arab Gas pipeline in Jordan with total length of 425 Km and diameter 36" with a compression station in Aqaba Jordan and all other systems for effectively manage and control this project.
- Successfully operated the Arab Gas pipeline since its start and up to September 2009
- Settling all required operation basis to smoothly operation of this vital pipeline.
- Increasing the revenue of the company by selling more gas in Jordan and to Syria.

**COMPANY: EGYPTIAN NATURAL GAS COMPANY (GASCO-EGYPT)**

- Saving of more than 50 million USD \$ by fabrication of reducing and metering station in company workshops
- Saving of more the 128 million USD \$ by winning the dispute of gas measurement between production companies and GASCO in EGYPT.
- Upgrading of the Natural Gas Network in Egypt to the latest codes and standards.

**COMPANY: PETROLEUM PIPELINE COMPANY (P.P.C) EGYPT**

- Introducing the latest technology to P.P.C Gas SCADA and distributed control system (DSC) which facilitated operation of National Gas Network and other oil and multiproduct pipeline facilities.
- Engineering of more than 3 major project for oil pumping stations and multiproduct pumping stations SCADA for oil and products Network
- Project Manager for the Gas Master plan in Egypt with British Gas Company to issue the complete studies and recommendations necessary to upgrade the Gas Network in Egypt.

**ORGANIZATION: EGYPTIAN ARMY**

- Maintenance, repair and different air defense system, started as an officer Engineer till I was a workshop manager for Air Defense system.
- Head of Road and Missile Group, Military Technical High Institute.

**EXPERIENCE**

Total Years of Experience | 44

2004 | 2009

**CHAIRMAN ASSISTANT FOR OPERATIONS | JORDANIAN EGYPTIAN FAJR****Key Deliverables:**

- Responsible for full strategic development of operation of the Arab pipeline and its associated facilities.
- Negotiating and finally agree and sign for new gas supply and gas sales Agreements.
- Development and Implement Marketing and capacity plan for the Arab Gas pipeline and its updates.
- Engineering of new spur lines and new Gas Metering Stations.
- Managed the transfer of inventory, working capital, and fixed assets.
- Continually develop ideas for efficient and smooth operation which could be incorporated into the company's revenue.
- Maintained a strong relationship with customers by understanding and responding to their implicit and explicit needs.
- Ensured that solutions are supplied to meet the customer needs and according to agreements.
- Ensured technical proficiency appropriate to safe and efficient operations for gas transportation and supply in Jordan and to Syria.
- Continuous improvement process in order to maximize efficiency and responsiveness.
- Conducting performance reviews according to schedule, providing fair and accurate assessment of employee performance, training needs area of improvement and possibility of future growth.

1997 | 2004

**NETWORK ENGINEERING & UPGRADING GENERAL MANAGER  
EGYPTIAN NATURAL GAS COMPANY (GASCO) EGYPT**

	<b>Key Deliverables:</b>
	□ Support and implement upgrading of the National Natural Gas Network to be complying with the international codes and standards.
	□ Responsible for fabrication of all new Gas reducing metering station and upgrade of the exiting stations.
	□ Responsible for upgrade of all high pressure of the Natural Gas Network in Egypt including coating, canal crossings, valve rooms, traps, blow down stations and cathodic protection systems.
	□ Responsible for the in line inspection of Natural Gas pipelines using the intelligent pig.
1990   1997	<b>INSTRUMENTATION AND CONTROL SECTOR MANAGER P.P.C PETROLEUM PIPELINE COMPANY (P.P.C) EGYPT</b>
	<b>Key Deliverables:</b>
	□ Introducing the state of the art technology in Automation of Oil & Gas operation in P.P.C by completing two projects for distributed control system in six sites for pumping and receiving oil and multiproduct with all the necessary field instrumentation.
	□ Project Manager for the Gas Master Plan with British Gas Company in order to review and assess the status of the Gas Grid in Egypt and issue the recommendations required to improve the Gas Grid to the international accepted levels.
	□ Project team leader of the Gas Master Plan implementation project in cooperation with British Gas Aiming at issuing all the necessary details local regulations for design, construction, operation and material of the gas Grid.
1973   1989	<b>OFFICER ENGINEER   EGYPTIAN ARMY</b>
	<b>Key Deliverables:</b>
	□ Responsible for operation and maintenance of computer based Air Defense system ( one of the effective systems during war in 1973)
	□ Responsible for maintenance and operation Missiles control system and launching equipments (American Air Defense system).
	□ Missile workshop Manager for western Air Defense system).
	□ Head of Radar and Missile Group, military Technical High Institute.